

Contact recorded by:		Contact Details	
		Clip Business card to this space, or complete as much as possible:	
Their Needs/Interest:		Company	
		Name	
		E-mail	
		Phone	
Rating:		Agreed Follow-Up:	By Whom:
Tick One			
A:	High Interest, Immediate Follow-Up Required.		
B:	Interested, Follow-up in normal marketing.		
C:	Little or no interest. Keep on database.		When:
Other:			